

BRAND REPORT



FOR THE 6 MONTH PERIOD ENDED DECEMBER 2018

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment which must be made by the user of the report.

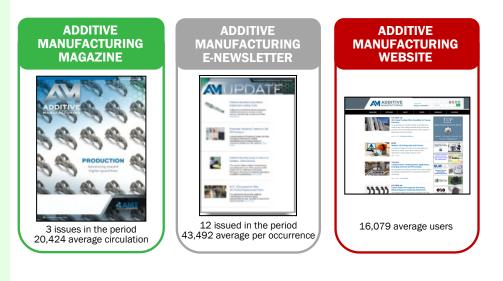
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ADDITIVE MANUFACTURING is a business-to-business media brand that produces a bi-monthly print magazine, digital media, research and live events for the industrial 3D printing for discreet part production market. With an emphasis on applications stories and case histories, Additive Manufacturing provides insight into real world applications of additive production technology, helping the subscriber to discover, not only what the technology can do, but how it can change their business, how it can help them serve their customers better and how they can be more profitable as a business enterprise.

BRAND REPORT PURPOSE

The Brand Report provides a deeper understanding and identification of all audited touch points with customers that have interest in the brand. It is designed to present analysis of all communication channels, including a brand's unique users within each channel of, but not across, multiple media platforms. This non-integrated report contains data for each separate media channel as indicated in the Executive Summary. No attempt has been made to identify or eliminate duplication that may exist across media channels.

CHANNELS



EXECUTIVE SUMMARY

Below are the average contacts per occurrence, including frequency per period reported.

	Non-Paid	Paid	Average
ADDITIVE MANUFACTURING MAGAZINE (3 issues in the period)	20,424	-	20,424
ADDITIVE MANUFACTURING E-NEWSLETTER (12 issued in the period)	43,492	-	43,492
ADDITIVE MANUFACTURING WEBSITE (Monthly Users with 43,793 average Pageviews)	16,079	-	16,079

FIELD SERVED

ADDITIVE MANUFACTURING serves the manufacturing industry. Included are plants performing and potentially performing additive manufacturing. Also served are other manufacturing, wholesale trade, and professional, scientific, technical, and educational services.

DEFINITION OF RECIPIENT QUALIFICATION Qualified recipients include corporate executives as well as company management, manufacturing production and manufacturing engineering management and departments, quality assurance and quality control management and department, product design management and department, research & development management and department, factory automation management and department, purchasing and other titled and non-titled personnel and company copies.

VERAGE NON-QUALIFIED CIRCULATION		1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD						·			
			Tot Ouali			lified -Paid		Qual	lified aid	2. QUALIFIED CIRC	ULATION BY ISSUES FOR PERIOD
Non-Qualified Not Included Elsewhere	Copies	Qualified	Quali	lieu	NUL	-raiu		Fa		2018 Issue	Total Qualified
Other Paid Circulation	1	Circulation	Copies F					opies	Percent		<u>_</u>
		Individual	20,424	100.0	20,424	100.	0	-	-	July	20.524
Advertiser and Agency	472	Sponsored Individually	-	-		-	-	-	-	July	20,024
Allocated for Trade Shows and Conventions	767	Addressed Membership Benefit	-	-			-	-	-	September	20,663
All Other	1,220	Multi-Copy Same Addressee	-	-		-	-	-	-		
TOTAL	2,460	Single Copy Sales TOTAL QUALIFIED	- 20,424	- 100.0	20,424	100.	- 0	-	-	November	20,086
		CIRCULATION									

3a. BUSINESS/OCCUPATION BREAKOUT OF OUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2018 This issue is 2.5% or 508 copies below the average of the other 2 issues reported in Paragraph 2.

This issue is 2.5% or 508 copies below Business and Industry	Total Qualified	Percent of Total	Company Management; Purchasing (B,L)	Production or Manufacturing Engineering (C,D,E,F,G,R,S,T,V)	Quality; Design; Research (H,I,J,P,Q)	Educational or Government (N)	Sales & Marketing (X,Z)	Other NEC (A,U)
332 FABRICATED METAL PRODUCT								
MANUFACTURING 3321 Forging and Stamping	167	0.8	53	89	21		4	
3322 Cutlery and Handtool						-		-
Manufacturing	94	0.5	33	48	9	-	3	1
3323 Architectural and Structural Metals Manufacturing	203	1.0	79	103	16	-	4	1
3324 Boiler, Tank, and Shipping	19	0.1	8	8	3	-	-	-
Container Manufacturing 3325 Hardware Manufacturing	69	0.4	12	45	9	-	2	1
3326 Spring and Wire Product								-
Manufacturing	42	0.2	13	23	6	-	-	-
3327 Machine Shops; Turned Product; and Screw, Nut, and Bolt Manufacturing	2,713	13.5	1,512	991	124	3	71	12
3328 Coating, Engraving, Heat Treating, and Allied Activities	122	0.6	65	35	9	1	12	-
3329 Other Fabricated Metal Product Manufacturing	587	2.9	185	324	63	1	14	-
Subtotal 332	4.016	20.0	1,960	1,666	260	5	110	15
333 MACHINERY MANUFACTURING	4,010	20.0	1,500	1,000	200	5	110	10
3331 Agriculture, Construction, and	233	1.2	56	140	33	1	3	
Mining Machinery Manufacturing	233	1.2	50	140		T	3	-
3332 Industrial Machinery Manufacturing	936	4.6	683	182	40	1	24	6
3333 Commercial and Service Industry Machinery Manufacturing	881	4.4	760	84	30	-	6	1
3334 Ventilation, Heating, Air-								
Conditioning, and Commercial Refrigeration Equipment Manufacturing	74	0.4	15	43	12	-	4	-
3335 Metalworking Machinery Manufacturing	1,583	7.9	641	677	135	2	119	9
3336 Engine, Turbine, and Power Transmission Equipment Manufacturing	191	0.9	36	126	25	1	2	1
3339 Other General Purpose Machinery Manufacturing	1,490	7.4	1,010	380	68	-	29	3
Subtotal 333	5,388	26.8	3,201	1,632	343	5	187	20
334 COMPUTER AND ELECTRONIC PRODUCT MANUFACTURING								
3341 Computer and Peripheral Equipment Manufacturing	445	2.2	388	45	8	-	4	-
3342 Communications Equipment Manufacturing	88	0.4	16	61	9	-	1	1
3343 Audio and Video Equipment Manufacturing	14	0.1	4	9	1	-		-
3344 Semiconductor and Other Electronic Component Manufacturing	222	1.1	47	137	35	1	1	1
3345 Navigational, Measuring, Electromedical, and Control Instruments Manufacturing	454	2.3	97	285	57	-	14	1
3346 Manufacturing and Reproducing Magnetic and Optical Media	21	0.1	7	8	3	-	3	-
Subtotal 334	1,244	6.2	559	545	113	1	23	3

Business and Industry	Total Oualified	Percent of Total	Company Management; Purchasing (B,L)	Production or Manufacturing Engineering (C.D.E.F.G.R.S.T.V)	Quality; Design; Research (H,I,J,P,O)	Educational or Government (N)	Sales & Marketing (X,Z)	Other NEC (A,U)
35 ELECTRICAL EQUIPMENT								
PPLIANCE AND COMPONENT ANUFACTURING								
351 Electric Lighting Equipment	38	0.2	15	18	3		0	
anufacturing	38	0.2	15	18	3	-	2	-
352 Household Appliance anufacturing	28	0.1	3	19	6	-	-	-
353 Electrical Equipment	170	0.8	30	108	26		6	
anufacturing	170	0.8	30	108	26	-	6	-
359 Other Electrical Equipment and monoport manufacturing	934	4.7	742	140	38	-	14	-
Subtotal 335	1,170	5.8	790	285	73	-	22	-
36 TRANSPORTATION EQUIPMENT ANUFACTURING								
361 Motor Vehicle Manufacturing	181	0.9	31	117	32	-	-	1
862 Motor Vehicle Body and Trailer	104	0.5	31	54	18	_	1	_
anufacturing 363 Motor Vehicle Parts								
anufacturing	801	4.0	204	476	110	3	7	1
864 Aerospace Product and Parts	1,016	5.0	162	702	124	4	21	3
anufacturing 365 Railroad Rolling Stock	,					•		Ū
anufacturing	22	0.1	2	16	4	-	-	-
366 Ship and Boat Building	99	0.5	36	48	11	-	4	-
869 Other Transportation Equipment anufacturing	73	0.4	24	38	9	-	1	1
Subtotal 336	2.296	11.4	490	1.451	308	7	34	6
7 Furniture and Related Product	53	0.3	23	20	7	-	3	_
anufacturing 39 MISCELLANEOUS	00	0.0	20	20	•		U	
ANUFACTURING								
391 Medical Equipment and Supplies	555	2.7	112	357	81	-	5	
anufacturing 399 Other Miscellaneous				•••				
anufacturing	337	1.7	135	139	58	1	4	-
Subtotal 339	892	4.4	247	496	139	1	9	-
1-331 Miscellaneous	2,836	14.1	905	1,307	460	5	138	21
anufacturing Other Subtotal Manufacturing	17,895	89.1	8,175	7,402	1.703	24	526	65
Wholesale Trade	533	2.6	222	116	38	1	152	4
1 Professional Services	1,022	5.1	498	356	126	5	31	6
iscellaneous Others	636	3.2	182	225	60	142	21	6
TOTAL QUALIFIED CIRCULATION PERCENT	20,086 100.0	100.0	9,077 45.2	8,099 40,3	1,927 9.6	172 0.9	730 3.6	81 0.4

(B,L) COMPANY MANAGEMENT; PURCHASING: Titles include Chairman, General MGR, Owner, Partner, President, Purchasing MGR. Buyer and other related titles. (C,D,E,F,G,R,S,T,V) PRODUCTION OR MANUFACTURING ENGINEERING: Titles include Director or Mfg. Engr, Plant Manager, Factory Manager, CNC Programmer, Foreman, Plant Supervisor and other related titles.

(H,I,J,P,Q) QUALITY; DESIGN; RESEARCH: Titles include Q/A MGR. Quality Supervisor, Dir. of Design Engr, Q/C Director and other related titles.

(N) EDUCATIONAL or GOVERNMENT: titles include Professor, Instructor and other Educational titles.

(X,Z) SALES & MARKETING: titles include Regional Sales Director, National Sales Director, National Accounts Manager, Marketing Director, PR Director and other sales/marketing titles.

(A,U) OTHER QUALIFIED TITLES, N.E.C.

3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2018

		Qualified Within			
Qualification Source	1 Year	2 Years	3 Years	Total Qualified	Percent
I. Direct Request:	12,420	2,651	-	15,071	75.0
II. Request from recipient's company:	-	-	-	-	-
III. Membership Benefit:	-	-	-	-	-
IV. Communication from recipient or recipient's company (other than request):	1,568	-	-	1,568	7.8
V. TOTAL – Sources other than above (listed alphabetically):	3,447	-	-	3,447	17.2
Association rosters and directories	-	-	-	-	-
*Business directories	3,447	-	-	3,447	17.2
Manufacturer's, distributor's, and wholesaler's lists	-	-	-	-	-
Other sources	-	-	-	-	-
VI. Single Copy Sales:	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	17,435	2,651	-	20,086	100.0
PERCENT	86.8	13.2		100.0	

*See Additional Data

	Audited Data	Circulation Claim	Circulation Claim
6-Month Period Ended:	July - December 2017	January – June 2018*	July - December 2018*
Total Audit Average Qualified:	20,227	20,090	20,424
Qualified Non-Paid:	20,227	20,090	20,424
Qualified Paid:	-	-	-
Post Expire Copies included in Total Qualified Circulation:	**NC	**NC	**NC
Average Annual Order Price:	**NC	**NC	**NC

*NOTE: January – December 2018 data is unaudited. With each successive period, new data will be added until six 6-month periods are displayed. **NC = None Claimed.

GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2018*

State	Total Qualified	Percent	State	Total Qualified	Percent
Maine	66		Kentucky	175	
New Hampshire	179		Tennessee	291	
Vermont	50		Alabama	156	
Massachusetts	482		Mississippi	51	
Rhode Island	92		EAST SO. CENTRAL	673	3.3
Connecticut	393		Arkansas	82	
NEW ENGLAND	1,262	6.3	Louisiana	94	
New York	778		Oklahoma	120	
New Jersey	386		Texas	828	
Pennsylvania	963		WEST SO. CENTRAL	1,124	5.6
MIDDLE ATLANTIC	2,127	10.6	Montana	36	
Ohio	1,473		Idaho	55	
Indiana	627		Wyoming	17	
Illinois	1,190		Colorado	254	
Michigan	1,539		New Mexico	62	
Wisconsin	864		Arizona	257	
EAST NO. CENTRAL	5,693	28.3	Utah	170	
Minnesota	608		Nevada	69	
lowa	200		MOUNTAIN	920	4.6
Missouri	350		Alaska	15	
North Dakota	34		Washington	422	
South Dakota	52		Oregon	203	
Nebraska	107		California	1,757	
Kansas	190		Hawaii	10	
WEST NO. CENTRAL	1,541	7.7	PACIFIC	2,407	12.0
Delaware	33		UNITED STATES	17,923	89.2
Maryland	200		U.S. Territories	16	
Washington, DC	11		Canada	2,035	
Virginia	275		Mexico	112	
West Virginia	51		Other International	-	
North Carolina	456		APO/FPO	-	
South Carolina	205				
Georgia	319		TOTAL QUALIFIED CIRCULATION	20,086	100.0
Florida	626		IUTAL QUALIFIED CIRCULATION	20,080	100.0
SOUTH ATLANTIC	2,176	10.8			

E-NEWSLETTER CHANNEL

2018	Additive Manufacturing Update	
ULY		
July 10	41,677	
July 24	41,495	
AUGUST		
August 14	40,929	
August 28	40,840	
SEPTEMBER		
September 7	40,733	
September 25	40,569	
OCTOBER		
October 9	54,294	
October 23	45,759	
NOVEMBER		
November 13	44,618	
November 27	42,218	
DECEMBER		
December 11	44,587	
December 21	44,189	
AVERAGE:	43,492	
Additive Manufacturing Update (12 issued in the perio	nd)	

WEBSITE CHANNEL

HTTP://WWW.ADDITIVEMANUFACTURING.MEDIA/

2018	Pageviews	Sessions	Users	Average Session Duration
July	36,901	22,888	14,257	1:39
August	36,974	22,985	13,718	1:40
September	48,136	30,061	20,406	1:31
October	46,371	26,412	17,359	1:49
November	50,876	26,346	16,806	1:42
December	43,503	21,718	13,933	1:38
AVERAGE:	43,793	25,068	16,079	1:39

July - December 2018 data was provided by Google Analytics. All website activity is audited by BPA Worldwide.

WEBSITE GLOSSARY

Pageviews: A Pageview is recorded each time a page implanted with the JavaScript code (tag) is displayed in a browser window. This will occur whether the page is served directly from the web server, from a proxy, or from the browser's cache.

Sessions: A single continuous set of activity attributable to a cookied browser resulting in one or more pulled text and/or graphics downloads from a site. A period of 30 minutes of inactivity will terminate the session.

Users: An identified and unduplicated Cookied Browser that accesses Internet content or advertising during a measurement period.

Average Session Duration: The time visitors remain on a site per session.

ADDITIONAL DATA

MAGAZINE: CHANGE IN FREQUENCY:

Effective with the January 2018 issue, Additive Manufacturing changed its frequency from 4 to 6 issues per year.

PARAGRAPH 3b:

Communication from recipient or recipient's company (other than request) includes 2 sources of circulation for quantities of 599 copies or 3.0% to 969 copies or 4.8%, including Plastics Technology and Modern Machine Shop subscribers. Business directories include 1 source of circulation for a quantity of 3,447 copies or 17.2%, including D&B Hoovers.

GEOGRAPHIC DISTRIBUTION:

Geographic data for E-Newsletter and Website are not reported at the media owner's option.

PUBLISHER'S AFFIDAVIT		
We hereby make oath and say that all data set forth in this statement are true. Richard Kline, Jr, Publisher Julie Ball, Audience Development Manager (At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.) IMPORTANT NOTE: This unaudited brand report has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.	Date signed State County Received by BPA Worldwide Type ID Number	January 25, 2019 Ohio Hamilton January 25, 2019 BD A646B0D8
About BPA Worldwide: A not-for-profit organization since 1931, BPA Worldwide is governed by a tripartite board comprised of me Connecticut, USA, BPA has the largest membership of any media-auditing organization in the world, spann consumer magazines, newspapers, web sites, events, email newsletters, databases, wireless, social medi members. Visit www.bpaww.com for the latest audit reports, membership information and publishing and	ing more than 30 countries. Globally, BPA a a and other advertiser-supported media—as	udits media properties including